Financials (for year ending June 30, 2017)

INCOME: Net Revenue generated by providing care to our patients Other cash received from operations (rentals, Cole Care, etc.) Contributions and losses on our investments	\$80,492,000 7,796,000 <u>1,981,000</u>
TOTAL	<u>\$90,269,000</u>
EXPENSES: Costs associated with employees, providers and their benefits Patients' medical supplies, drugs, surgical instruments and food Costs of using buildings and equipment previously purchased Interest expense on money we have borrowed Other expenses (utilities, insurance, repairs, etc.)	\$51,770,000 15,512,000 4,307,000 1,309,000 <u>16,622,000</u>
TOTAL	<u>\$89,520,000</u>
Amount available for reinvestment, new equipment and technology, maintaining care in our area, and paying our debt	<u>\$749,000</u>

Board of Directors

OFFICERS: Charles Updegraff, Jr.	BOARD M David Buc
Chair	Melynda E
Thomas Shaffer,	Michael C
Vice Chair	Christan C
Jeanne Miglicio, Treasurer	John Leet
Alanna Huck.	Robert Sm
Secretary	Jason Tro
David Crandall, Immediate Past-Chair	Betty Wall

Cole Foundation Board

OFFICERS: David Buckler,	BOAF Dave
Chair	Ami F
Charles "Boo" Hagerty, Vice Chair	Terrai
Karen Larsen,	Sam I
Secretary-Treasurer	Linda
Ed Pitchford, Assistant Secretary-Treasurer	Amy I Ex-Of

Andrea Streich. **Executive Director**

Melynda Budd
Michael Callahan, DO
Christan Caramia, MD
John Leete
Robert Smith
Jason Tronetti, DO
Betty Wallace

D MEMBERS:

ice Foust, DO

/oss-Plummer

ficio Director

rrick

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EMBERS:

Senior Leaders

Timothy Brown, Vice President & Executive Director of Cole Memorial Medical Group

Emily Bunnell, Chief Nurse Executive & Senior Director of Acute Care

Jamie Evens, MBA, CERP, Executive Director of Human Resources & General Services

Kristin Kratzer, Director of Population Health

Kari Kurtz, MHA, Director of Community & Employer Relations

Amy Hunt, OTR/L. Executive Director of Post-Acute Care & Community Relations

Valarie Jackson. Vice President & Executive Director of Cole Memorial Hospital

Ed Pitchford, President & CEO

Ron Rapp, Vice President of Finance

Dawn Snyder, Director of Marketing & Communications, PIO

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Brenda Wahlers, MD...... Chief of Staff Michael Callahan, DO...... Quality Assurance Christan Caramia, MD...... Invasive Services Mazen Fouany, MD.... Andrea Heller, DO.. Howard Miller, MD. Saket Prasad, MD. Marlene Wust-Smith, MD.. Primary Care

Maternity & Child Services Palliative Care Skilled Nursing & Rehab Hospital Medicine

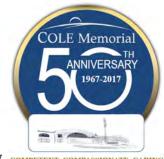


In 2017, Cole Memorial marks 50 years of caring. It's not without admiration and respect that we appreciate our founder, Charles Cole, for his foresight and commitment to meeting the healthcare needs of the community. That same mission still lives in the hard work and dedication of our current leaders, providers, staff and volunteers.

As we look upon Cole Memorial's health system today, a proud extension of its humble origins, we realize it has become a befitting tribute to our founder Mr. Cole and his kind widow, the former Edith Pinney.

COLE MEMORIAL'S IMMENSITY IN EVERY RESPECT IS ONLY EXCEEDED BY THE SIZE OF ITS FOUNDER'S GENEROUS HEART.

OLIOTE FROM "CHARLIE COLE WAS A MERRY OLD SOUL"



TOGETHER, WE OPTIMIZE THE HEALTH









2017 Annual Summary

Fast Facts

Number of Beds: 25 acute beds plus, skilled nursing & rehab, and inpatient behavioral health units

Acute Inpatients' Days in 2017: 6,300 Skilled Nursing & Rehab Days: 13,450 **Inpatient Behavioral Health Days: 2,200 Births:** 200 Surgeries: 5.600 E.D. Visits: 9,700 Health Centers' Visits: 65,300 Express Care Visits: 4,000 Home Health Encounters: 23,650

Olean - Champion 🛛 👽 Wellsville - Champion Ortho. **Health** Center Westfield Health orthern Potter Bradford- Champi Port Allegany Bowman Central Potter Emporium Health

Providers:

Members of the active medical staff = 29Members of the affiliate medical staff = 35 Members of advanced clinicians = 44

Employees: 824; full-time 610

Volunteer Hours: 8,613



Working TOGETHER.

COLE Foundation

Cole Memorial wouldn't have reached 50 years without employees, providers, volunteers, Board and community members working together; caring together; and growing together! We're also thankful for the generous support of Cole Foundation donors that help us reach our goals together, including improving the health and guality of life in our region

Our Faithful Donors | JULY 2016 to JUNE 2017

Bowman Scholarship Fund Rebecca MacLeod

Cancer Care Restricted Fund William Sallade

Coudersport High School Volleyball Team Charles & Kim Updegraff Sharon Anderson Taylor Long Legion Riders Post 976 ARDAGH Glass, Inc. Wolf Springs Off-Road Park, Inc.

Cora's Cuddles Jenny & Bill Leach

Theresa Barber James Gillespie Theresa & Shane Graves Pampered Chef Hilary Jaynes Josh & Misty Torrey In Memory of Waylon David Gerhart Michael & Kari Kurtz

John & Patrice Levavasseu

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In Memory of Shirley Grove

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Vichael & Julia Markowsk

In Memory of Elberta Potter Amv Códer James Johnson Wendell & Nellie Wallace Mary Gregg Okla Swee Andrew & Barbara Gall Herbert Potter In Memory of Hilda Franklin Carl & Linda Roberts In Memory of Russell Kibbe Zitomedia In Honor of Home Health & Hospice Staff Debra Sitter In Memory of Ray Paisley James & Eileen Stilson William & Reba McLimans Kimberly McLimans In Memory of Nancy Reed Kathleen Anderson In Memory of Marlyn Jackson Cople Elementary School Honor Your Caregiver Honor of Cole Memorial Caregivers John & Pamela Kautz In Honor of Emily Lynch Edward McCrea <u>Mammograms for Galeton Women</u> Galeton Area School District Darwin & Alanna Huck Women Of The Moose Patterson Cancer Center Fund Carolyn Patterson National Fuel Gas Company Foundation Thomas Slawson Jack Adams Dr. & Mrs. William Mitchell George & Debbie Gerner Loval Order Moose Galeton LDG 826 Patterson Lumber Co., Inc Galeton Area School District Steel-Art Incorporated arry's Sport Center, Inc R & S Schott LLC Northwest Savings Bank SMC Powder Metallurgy, Inc Campbell Trucking Inc. Lyle & Jean Folk Nomen Of The Moose

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Stimaker Healing Garden Ed & Shelby Pitchford Dr. & Mrs. Peter C. Ryan Medical Payment Exchange, Inc. In Memory of Terrance McElhinny Ed & Shelby Pitchford In Memory of Geoff Mahaley John & Patrice Levavasseur n Honor of Ed Pitchford Tim & Sue Brown John & Patrice Levavasseur Ronald & Pam Rapp Kristin Kratzer Jason & Andrea Streich James & Denise Evens Val Jackson Michael & Kari Kurtz Frank & Dawn Snyder Chad & Amy Hunt Joe & Emily Bunnell

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Jamie & Denise Evens

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In honor of Thomas P. Causer

Matthew Causer

In honor of Wick Furman Fave Furman Jason & Andrea Streich In honor of Robert Galentine Desi Tanner In memory of Quentin A. Gamble The American Legion Potter Post 192 In honor of Floyd Geiger Sherry Harmon In memory of Wallace Gieser Curt & Cindy Shadle In honor of Kellen Gerhart Gerald & Terri Duffee In honor of Ronald M. Giannot Dr. Bradley Giannotti Dr. Terry & Ami Foust & Family In memory of Steve Goisovich Lorie Goisovich In honor of William H. Grandin **Rick Fry & Shelby Milliron** In honor of Robert D. Grant Pat Northeimer In memory of Dave Graves Robert & Dianne Olney In honor of Robert Graves Kelly Keech & Family In honor of Mike Gooch Cole Foundation In honor of Thomas Gross Kelly Keech & Family In honor of I uke Handwei Dr. Terry & Ami Foust & Family In honor of Buck Haves Jessica Chitester In honor of Keith Hartien John & Patrice Levavasseur In honor of Richard J. Helfrich Bob & Melanie Smith In memory of Steven D. Horton The American Legion Potter Post 192 In memory of Charles Hurd Robert & Dianne Olney In honor of Kim I. Jacksor Val Jackson In honor of Eric J. Jansen Jenn Newcombe In honor of Jason H. Janse Jenn Newcombe In honor of Garry Jeannerat Joe & Emily Bunnel In honor of Richard C. Johnson Chad & Amy Hunt In honor of Philip Joyner Phil Smith In memory of Roger W. Kagarise Patricia Kagaris & Sons In memory of Fd Karpinski Mike & Kari Kurtz In honor of Dennis Keech. Jr. Kelly Keech & Family In honor of Amanda Kellev Cole Foundation In memory of Sqt. Joseph "Bob" Kelly Donna Kelly In honor of Calvin Kennedy Patricia Bailey In memory of Daniel R. Kightlinger, Sr. The American Legion Potter Post 192 In honor of Kevin Kilpatrick Michelle Kilpatrick In honor of Marissa Kinder Cole Foundation In memory of Glenn Kirk Mike & Kari Kurtz In honor of In memory of Bill Kisko The American Legion Post 976 In honor of Mryl Knickerbocker John & Georginna Leete In honor of Richard M. Kratzer Richard & Bonnie Kratzer Matt. Kristin.& Quinn Kratze In honor of Tony Kucic Jason & Andrea Streich In memory of CMSGT Geneviere Lance Michelle Kilpatrick In honor of TSGT Kimber Lance Michelle Kilpatrick In honor of Edmund "Epie" Lacher Rick Fry & Shelby Milliron In memory of John & Ruth Leach Garv & Robin Leach In memory of Tom W. Leete Roh Leete

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Rosemarie Reese

Operation Appreciation Fund (continued) memory of Robert D. Rager (POW) Ed & Shelby Pitchford In memory of **Gary Rapp** Ron & Pam Rapp n memory of Fred Roth Gary & Robin Leach ory of C. William Sanford Ron & Bonnie Caskey In honor of **Jason Saulte** Kay Blewett In honor of Lavern Saulter Betty Saulter In honor of Justin Schumacher Frank & Dawn Snyder ory of Ronald "Bud" Scott Art & Laurie Kear In honor of Jack Sheaffer Richard & Bonnie Kratzer In memory of Thomas "Slim" Sevinsky Stephen & Paula Sevir In honor of Andrew & Kelly Simon Kelly Keech & Family In honor of Timothy & Kristy Simon Kelly Keech & Family In memory of Ronald L. Smith Susan Smith In memory of William F. Smith Bob & Melanie Smith In memory of Francis G. Staub Elizabeth Staub In memory of Herbert Streich Jason & Andrea Streich In honor of Tod Streich **Jason & Andrea Streich** In memory of Carl Stromberg Erica Petruzzi In honor of Earl Stromberg Erica Petruzzi In honor of Jim Todd Greg & Cynthia Froebel In honor of Bud Toombs John & Patrice Levavasseur In honor of Paul Toombs John & Patrice Levavasseu In honor of James Tomlinson Pat Pomeroy memory of ferry Trayer Ron & Pam Ran In memory of Bill Trelinski Vivian Carvell In honor of Edgar E. Tucker Pam Tucker The American Legion Potter Post 192 In memory of Ed "Sonny" Tucker Pam Tucker In memory of David M. Vossler The American Legion Potter Post 192 In memory of Donald E. Wagman The American Legion Potter Post 192 In honor of Jeremiah J. Wagner Greg & Cynthia Froebel memory of Allan Walker The American Legion Post 976 In memory of Wayne Walker Mike & Kari Kurtz In honor of Dorm Wallace Jason & Andrea Streich In memory of John Morgan Wallace Tom & Betty Wallace n memory of Merrick Webb Ruth Webb In honor of Robert Welsh Sheila Strait In honor of Roy Weidler **Cole Foundation** In honor of Christopher Willenbecher Dr. Terry & Ami Foust & Family In honor of Ellen Willenbeche Dr. Terry & Ami Foust & Family In honor of Mike Will John & Patrice Levavasseur In honor of Private Noah Whittemore Michelle Kilpatrick In honor of Doc. Rudy Wirgau Richard & Bonnie Kratze In memory of Stanley Work Shannon Work In honor of William Work Shannon Work In honor of Gregory Wright Anonymous In honor of Pete Wvatt Jamie Wyatt In honor of Tim Zanolini Jessica Chitester

View the entire FY17 list including Light Up A Life donors at www.colememorial.org/foundation nission-vision.aspx

FY17 Cole Memorial & Cole Foundation AT A GLANCE...



eyball teamed up to support October Breas ancer Awareness Month.







kers & runners of all ages stepped Cole Foundation's Pink Ribbon 5



ened with Eunice Aso eft) & Andrea Heller, DO. Dr. Helle Ilso the Palliative Care Medical Di or our new Palliative Care Cli



ccredited by the American College of Radiology



ed the following healthcare providers in FY1 Breanna Dunsmore, PA-C, Orthopedics -Joel D'Hue, MD, Otolaryngolog Erin Frank, PA-C, Orthopedics Kathy Kerr, PA-C, <u>Otolaryngolo</u>g Andrea Heller, DO, Family Med. & Palliative Care h Sorlien, MD, Anesthesiology -Robert Sterling, PA-C, Primary Care

American Legion Potter Post 192

donated to Cole Foundation for Pediatrics' "Reach Out & Read".



aleton Area School District raised fi for Cole Foundation's breast cancer awareness progra



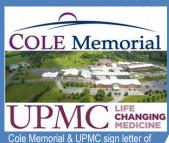
n May and hundreds of Ameri lags were displayed to honor emember veterans in the ommunity during July 4th



Cole Foundation's "Light Up Life" celebration raised \$1 for patients' programs.



17 expanded services: Korin Trumpie, PA-C, Pediatrics; Empo Health Center Behavioral health; Emporium & Shingle -Cardiology; Smethport -Ear, nose & throat care (Otolaryngolog



Cole Memorial & UPMC sign letter of ntent to pursue affiliati & expand care.





TO A Ello

Semi-annual Cole DAISY Nurse Award recipients were Todd Miller, RN & Patty Knowles, LPN.



Cole Memorial received a "Hospice Honors

award from Deyta Analytics, a division of HEALTHCAREfirst.